



Manulife Mortgage Protection Plan

Customer Review Transcript

[This video was recorded in a studio]

Cassandra C. – Mortgage Broker

[Cassandra appears on the screen and starts sharing her story.]

It's very uncomfortable for people to have the conversation about insurance because you are having a conversation about death. About 10 years ago I had a client come see me whose husband was a self-employed truck driver. At that time, they didn't feel the \$15/month was worth it for them and he was killed while he was working. So, this particular client had no protection on her mortgage. At that moment I realized that everybody should know about this type of product and everybody should be covered because now she lost her husband and she lost her home.

Manulife Mortgage Protection Plan is very affordable, and it is a small price to pay if something really big happens. It's so essential for you to do good, to make sure that your loved ones at least, are taken care of. The staff at Manulife, they know their stuff inside and out and with the process of claims, they speed it up, they get it done, they don't mess around. If you don't have to make a claim that's great. But if you do then at least you have it.

I can sleep very well at night knowing that my clients are protected after they take the life insurance.

[The video ends with the Manulife logo and legal disclaimer appearing on a green background.]

The Manufacturers Life Insurance Company

Mortgage Protection Plan® (MPP) Insurance is underwritten by The Manufacturers Life Insurance Company (Manulife). Manulife, Manulife & Stylized M Design, Stylized M Design and Mortgage Protection Plan are trademarks of The Manufacturers Life Insurance Company and are used by it and by its affiliates under license. Manulife, P.O. Box 4213, Stn A, Toronto, ON M5W 5M3. © 2020 The Manufacturers Life Insurance Company. All rights reserved.